

#### PRESS RELEASE

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# PRESTARIANG'S 9 MONTHS 2012 NET PROFIT UP 17.0% YEAR-ON-YEAR

- DECLARES 3.00 SEN INTERIM DIVIDEND 63.6% RETURNS IN 9 MONTHS FOR SHAREHOLDERS -

**KUALA LUMPUR, 14 NOVEMBER 2012** – **PRESTARIANG BERHAD** ("Prestariang" or the "Company"), today announced its financial results for the quarter period from 1 July 2012 to 30 September 2012 ("3Q 2012"), recording profit after tax ("PAT") of RM10.2 million over revenue of RM35.3 million.

The Company continues to deliver strong results with both its net profit and revenue stream increasing steadily quarter-to-quarter. For the 9 months cumulative results, the Company reported PAT of RM26.9 million and EPS of 12.22 sen. This is 17.0% and 8.0% higher respectively, compared to its previous year corresponding period.

In view of Prestariang's consistent performance, its Board is pleased to declare an interim dividend of 3.00 sen per share totalling RM6.60 million. The Company will pay the above dividend to its eligible shareholders on 14 December 2012 with the ex-entitlement date on 28 November 2012.

Dr Abu Hasan Ismail, CEO of Prestariang said, "This is our **third interim dividend** to shareholders this year, which is 1.0 sen higher than dividend paid in previous quarter. Collectively, we have to-date declared a total of RM15.40 million or 7.00 sen per share for financial year 2012, which is 57.2% of our total profits." This represents total returns of 63.6%<sup>1</sup> within 9 months in 2012 for shareholders. Listed since 27 July 2011, Prestariang has declared a total of 15.00 sen dividends in FY2011 and FY2012.

<sup>&</sup>lt;sup>1</sup> Total returns based on capital appreciation of 41.50 sen (RM0.715 at opening on 3 Jan 2012 to RM1.13 at closing on 28 Sep 2012) and total dividends of 4.00 sen paid in relations to FY2012.

### **Business updates**

For the quarter under review, Prestariang's two core business segments, namely software license distribution and management as well as training and certification have recorded growth and continue to provide resilient income to Prestariang. The Company's on-going multi-year contracts include Program Pentauliahan Professional ("3P"), Managing University Software as an Enterprise ("MUSE") and 1CITIZEN Program.

"Our strong operational results are evidence of our proven business strategy to focus on high value contracts with large user groups that allow us to achieve economy of scale and drive higher margins. We are confident that our core business segments will continue its momentum to expand both locally and abroad to deliver better results for the next quarter and beyond," said Dr Abu.

Prestariang's signature home grown Intellectual Property (IP) certification, IC CITIZEN<sup>2</sup> continues to be its main product for international market. It was first introduced via Prestariang's US partner, Certiport in late 2010 and currently being marketed to 152 countries. It has successfully penetrated into the European and Middle East markets where demand for education on Internet etiquette is fast maturing.

#### A sustainable future

Currently, Prestariang is in the midst of setting-up its first boutique university for computing in Malaysia marking the first in the country to offer higher education on specific ICT fields. On 22 October 2012, the Company via its education arm Prestariang Education Sdn Bhd ("PESB") has announced the appointment of Datuk Dr Halimaton as its Vice Chancellor for the university. Dr Halimaton is an acclaimed recipient of the Merdeka award as well as numerous international awards for her achievements in the world of science. Coupled with her background in research and education for over 30 years, her contribution as head of the university will be invaluable. "We will be making necessary announcement soon when details of the university are finalised," added Dr Abu.

- End -

<sup>&</sup>lt;sup>2</sup> IC CITIZEN is the first certification program in the world specially developed and designed to produce digitally literate and responsible citizens. This unique yet universal certification program aims to impart Acceptable Usage Policy (AUP) that lays down rules of acceptable "netiquette" or behavior that should be applied when operating digital devices and using the internet.

## About Prestariang Berhad (www.prestariang.com.my)

Prestariang Berhad ("Prestariang"), an investment holding company was incorporated on the 26 November 2010. The Company was listed on the Main Market of Bursa Malaysia on the 27 July 2011 with stock name "PRESBHD", stock code "5204" and market capitalisation of approximately RM277.2 million.

Prestariang is a major provider of information communications technology ("ICT") training and certification as well as software license distribution and management in Malaysia. Focused on training and certifying adults and lifelong learners to become professionals, Prestariang has trained and certified more than 120,000 participants since its inception in 2003. The Company offers over 40 certification courses nationwide in partnership with Microsoft, IBM, Oracle, CompTIA, Autodesk, EC-Council, Adobe and others. As the preferred ICT training provider in Malaysia, Prestariang operates a unique business model offering short courses in ICT training and certification, which synergistically complements its software license distribution and management services.

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